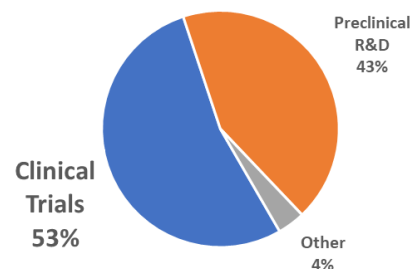


The cost of clinical trials can be greater than 50% of the overall cost of new drug development.

According to a report by the US Congressional Budget Office (CBO) released in April of 2021¹, the cost to develop a new drug—including capital costs and expenditures on drugs that fail to reach the market—has been estimated to range from less than \$1 billion to more than \$2 billion. The CBO indicates that drug companies report the cost of clinical trials can reach over \$1 billion of the overall drug development cost.²

R&D Costs of a New Drug (Including Failures)



Because of the high financial impact of trials, financial investors and pharmaceutical leaders monitor the progress of clinical trials carefully. Successful completion of clinical trials will likely lead to FDA approval and a corresponding escalation in market value of the sponsoring company. On the other hand, failure in completing a clinical trial can lead to a reduction in a company’s market value.

PharmaKB enables detailed analysis of current and past clinical trials.

PharmaKB collects detailed information on active clinical trials daily. This includes all important dates, related milestones, and trials descriptions. PharmaKB employs machine learning (ML) to recognize and categorize disease indications being tested in all trials. Disease indications are mapped to standard MeSH (Medical Subject Heading) terminology used by the FDA in reporting approval status.

PharmaKB’s normalized trials data allows PharmaKB to present all approved drugs and trial-stage drugs that are related to any FDA recognized disease indication along with important time-based events.

PharmaKB trials data enables the calculation of the likelihood that a drug candidate will successfully advance from Phase 1 through Approval (see pop-up below).

Arthritis, Rheumatoid

Historical Success Rate

- Phase 1 72/113 63.70%
- Phase 2 61/130 46.90%
- Phase 3 119/158 75.30%

Approved: 63

Overall success rate: 22.5%

The graphic (left) illustrates an example calculation of the likelihood of candidate drugs in clinical trials embedded within the PharmaKB disease browsing application.

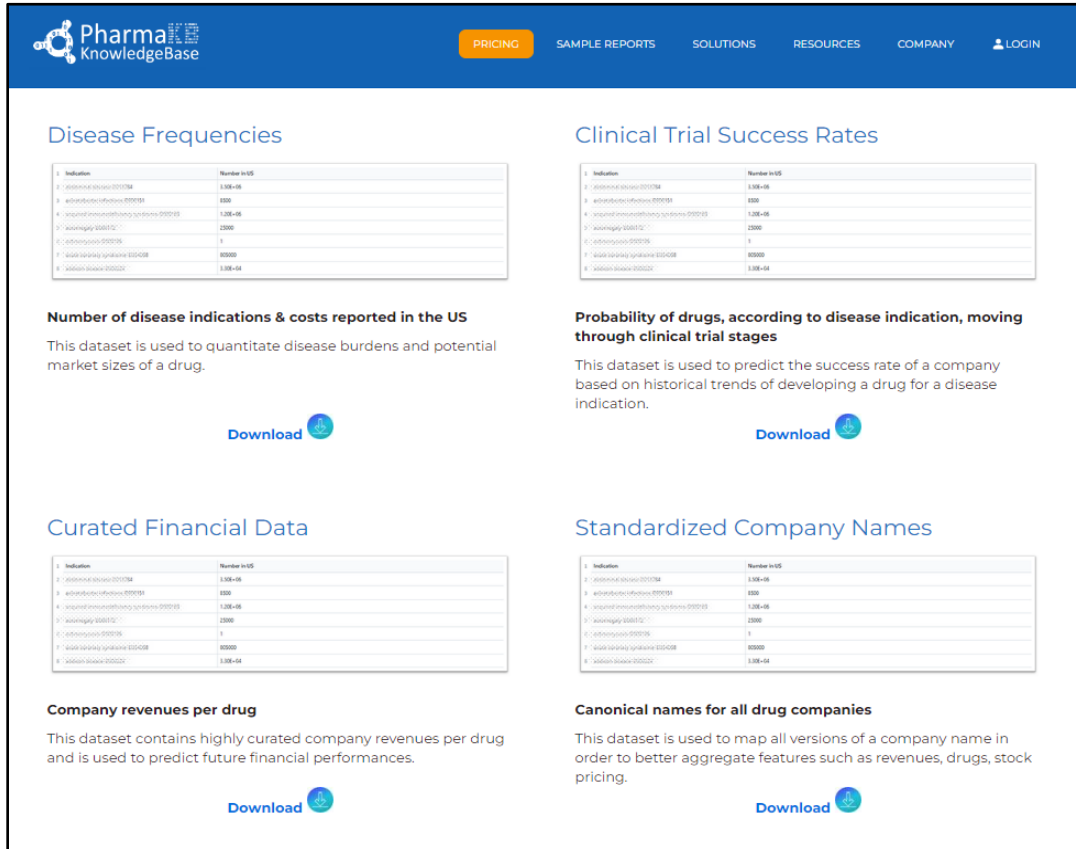
As the user browses for current and future commercial pharmaceutical products related to a disease market, the user is given interactive feedback on past clinical trials success rates for drugs focused on treating that disease.

¹ Research and Development in the Pharmaceutical Industry, April 2021, Congressional Budget Office, www.cbo.gov/publication/57025

² For each drug that completed the first three phases of clinical trials, the average total cost of those trials was about \$375 million. The remaining \$690 million (of the \$1,065 million in average total spending on clinical trials) reflects companies’ contemporaneous spending on drugs that failed in clinical trials or were otherwise set aside.

PharmaKB clinical trials data is available for download by subscribers.

Properly licensed subscribers to **The Pharmaceutical KnowledgeBase** may download files and documentation through the [PharmaKB Market Intelligence data access page](#).



The screenshot displays the PharmaKB website interface with a blue header containing navigation links: PRICING, SAMPLE REPORTS, SOLUTIONS, RESOURCES, COMPANY, and LOGIN. The main content area is divided into four quadrants, each featuring a table of data and a 'Download' button.

- Disease Frequencies:** A table with 8 rows showing 'Indication' and 'Number in US' values ranging from 1 to 1,100,000.
- Clinical Trial Success Rates:** A table with 8 rows showing 'Indication' and 'Number in US' values ranging from 1 to 1,100,000.
- Curated Financial Data:** A table with 8 rows showing 'Indication' and 'Number in US' values ranging from 1 to 1,100,000.
- Standardized Company Names:** A table with 8 rows showing 'Indication' and 'Number in US' values ranging from 1 to 1,100,000.

In order to develop and refine financial and other performance models for commercial drugs, analysts require regularly updated data on all key facets of drug performance ranging from financial to safety.

Collaborative Drug Discovery (CDD), Inc. addresses this need by offering a cost-effective solution for reviewing the commercial status of all US FDA approved drugs. The Pharmaceutical KnowledgeBase is available at (www.pharmakb.com).

PharmaKB provides up-to-date and detailed information about drugs, companies, and disease areas so that commercial organizations can gain a precise picture of where commercial opportunities lie based on impacting factors such as patent and exclusivity termination, competitive product introduction, detection of new safety concerns, and many others.

All content is available through the PharmaKB web application at (www.pharmakb.com) or via the PharmaKB API (details at www.pharmakb.com/pharmakb-api-documentation) and via GitHub .

For information on the PharmaKB content and/or subscription-based access, please contact us at: info@pharmakb.com